

# **Discover the Value of Information**

Information has value. That is why MicroLink helps their clients **discover**, **share and use information** with a complete suite of knowledge management solutions. Focusing on the enterprise and collaboration needs of our customers, MicroLink has expertise in the following technologies, **Business Intelligence**, **Enterprise Search/Information Discovery**, **Portals and Collaboration solutions**.

MicroLink was recently given Microsoft Federal Repeatable Solutions

Award, and named Microsoft Federal Partner of the Year, Microsoft DoD

Partner of the Year, and Autonomy's Global Partner of the Year.

## **Customer Service is Key to Our Success**

Founded in 1998, MicroLink is dedicated to helping our clients become more successful through the effective management, enhancement, development, and use of their COTS technologies. We are an organization with experienced subject matter experts and project leadership that's able to generate and sustain positive change environments.

MicroLink has a history of providing reliable, high quality, and customer driven technical solutions with excellent customer service.

Our reputation for consistent, superior performance and outstanding work in the federal defense and civilian agencies has earned us the respect of our clients as well as our Software Partners. MicroLink adheres to structured project management and delivery methodologies and ensures that our solutions teams deliver high-quality services enabling us to manage large tasks while maintaining the flexibility and rapid decision-making of a small business.

#### **Our Customers**

MicroLink possesses a US Government Top Secret facilities clearance and has projects with clients in the Federal Government (Civilian, Department of Defense, and Intel) and commercial markets.

- Abbott Labs
- Blue Cross/Blue Shield
- Canon
- Deloitte

- Department of Energy
- Pfizer
- NASA
- US Air Force
- US Army

## **MicroLink Partners**

MicroLink is a Microsoft
Gold Certified Partner and is
recognized as the leading
Autonomy partner. Our
partnerships with
Autonomy and Microsoft
allow us to integrate
customized applications
that automate processes,
streamline workflows and
provide better business
value.





- US Navy
- US Secret Service
- Vanguard



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#### **Products**

MicroLink has developed a suite of proprietary products that help our customers extend their IT investment.



**DiscoverPoint** — automated delivery of relevant information, colleague expertise matching, and Social Networking that significantly improves performance and productivity.



**Account Provisioner** — an application suite that allows customers to more easily implement the Microsoft Active Directory account creation process.



**Autonomy Integration Suite (AIS) for SharePoint** — web parts developed (agents, channels, clustering, collaboration, search and retrieval) for faster information discovery.



**Executive Calendar** — allows for the selection of multiple events lists via an intuitive navigation tree on the Web Part properties tool bar.



**Fetch Framework** — manages and performs the process of connecting, scanning, creating indexes and indexing content from SharePoint.



**TaskSync** — enables you to select and synchronize Outlook emails, tasks, or calendar events with Windows SharePoint Services or SharePoint Portal Server.

## **Our Solutions: Leverage Information Within the Enterprise**

All organizations have a need to discover, manage, and use the information that exists within their enterprise. MicroLink works closely with these organizations to create a solution that responds to their unique business environments with a lifecycle enterprise knowledge management approach that addresses the need to leverage information.

Using the world leading technologies from our partners, Microsoft and Autonomy, our expertise in Business Intelligence, Enterprise
Search/Information Discovery, Portals and
Collaboration, and our ability to develop custom applications, MicroLink solution teams create robust and powerful systems that:

- Address specific needs of the enterprise
- Are flexible enough to accommodate future requirements
- Provide easy integration with new technologies





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### **Our Success Stories**

MicroLink solution teams consist of superior developers, architects, and project managers who employ a disciplined project delivery approach that ensures projects are delivered on time and within budget. With a unique knowledge management approach, leading technologies, and deep technological expertise, MicroLink solutions help customers' technology missions realize higher levels of success at a significant cost savings and a greater return on investment.



### **FDIC**

What: Migration from SharePoint WSS 2.0 to MOSS 2007

Tools: MOSS 2007, Workflow

Results: Completed the upgrade and moved over 100 sites and 1000 pages in less than 2

weeks.



#### **ASRC**

What: Implemented a MOSS 2007 solution for 3000 users

Tools: MOSS 2007 and SQL Server

Results: Improved collaboration, increase communication to employees and all back office

support systems are handled within MOSS



### US JFCOM – SJFHQ

What: HARMONIEWeb -Collaboration, Disaster Event Management Portal

How: MOSS 2007, BizTalk, Virtual Earth, LCS, Windows Mobile

Results: Collaboration system used by DoD, Federal, State, Local and NGOs for disaster

recovery, planning and joint exercises



### **ITT, Advanced Wireless Services**

What: Government MS CRM Case Management Solution

How: Workflow (MSCRM), Microsoft CRM and c360 Customer Portal

Results: External enterprise collaboration